

Andreas Dimitri Hill

andreasjhill.com | andreasjhill@gmail.com | linkedin.com/in/andreas-jd-hill | github.com/andreasjhill

Work Experience

Mandeville Private Client Inc.

Burlington, Ontario

Data & Research Analyst

Oct. 2022 – Present

- Helped organize client engagement events hosted by senior leadership, to promote the firm's offerings. Leveraged these opportunities to build relationships, understand client needs, and effectively communicate the value of our products and services, contributing to successful client acquisitions and long-term partnerships.
- Conducted comprehensive analysis on top 100 REITs, including interviews and research on prospective private equity acquisitions.
- Developed models and reports advising against a \$5M equity purchase in a REIT, averting significant financial losses.
- Contributed to the overseeing of KYP and KYC compliance, led to improved sales team's vetting process 20%.
- Facilitated interviews with prospective clients and firms driving informed decision-making and strategic partnerships.

HillCowan Legal Services

Brampton, Ontario

Legal Assistant

Apr. 2020 – Present

- Coordinated calendars, meetings, and client management, boosting client acquisition by 15%.
- Digitization and organized extensive legal documents into a structured digital database, increasing efficiency and accessibility while ensuring compliance with legal and financial standards.
- Conducted thorough legal research and analysis, advising on policy adjustments that led to the termination of Highway Traffic Act cases, creating a capacity increase of 30% for more lucrative cases, contributing to a \$97.5K revenue increase.
- Managed billing, invoicing, and reconciliation processes, reducing administrative errors by 25%.

Starbucks Coffee Company

Mississauga, Ontario

Shift Supervisor

Feb. 2018 – Apr. 2020

- Delivered high-quality service to a diverse customer base, ensuring customer satisfaction and loyalty, which increased repeat business by fostering positive customer interactions.
- Consistently achieved sales targets by cross-selling complementary goods and vertical selling premium shelf products driving a 15% increase in average transaction value.

Projects

Full-stack Data Visualization Web Application

Mar. 2023 – Aug. 2023

- Developed an interactive webpage aggregating Google and Yelp restaurant reviews across Canada offering business insights for strategic decision-making through optimal food concepts, locations, cuisines and ratings.
- Backend: Utilized Python, Flask-SQLAlchemy, PostgreSQL, API calls, and Machine Learning for data analysis and visualizations.
- Frontend: JavaScript, Bootstrap, HTML, CSS, Plotly, Leaflet as well as a Power Bi dashboard for visualization.

Global Covid Data Visualization

- Developed a Tableau dashboard for visualizing global COVID-19 trends and forecasting impacts, based on WHO data, to support informed public health policy decisions.

Skills

Soft: Client Relations, Decision Making, Document Management, Compliance, Policy Analysis, Research, Report Writing

Technical: Python, SQL, Excel, PowerBi, CRM, Tableau

Education

University of Toronto

Toronto, Ontario

Data Analytics Bootcamp Certificate

Feb. 2023 – Aug. 2023

Carleton University

Ottawa, Ontario

BA. Honours Political Science, International Relations & History Minor

Sept. 2018 – Apr. 2022

Languages: English: Native, Greek: Fluent, French: Beginner

Interests & Hobbies: Tech & Geopolitical News, Architecture, English Premier League, Tennis